

NCCIC Is a Service of the Child Care Bureau

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ACTIVITY: NETWORKING

Suggestions for Presenters

1. Instruct participants to walk around the room and meet as many people as they can by just saying, "Hello, my name is _____. I'm from...."
2. Tell them to mentally record interesting aspects of what they learn about each person.
3. After 3–4 minutes, ask participants to stop and return to their seats.
4. Display the "What Is Collaboration?" slide and review networking, cooperating, coordinating, and collaboration.
5. Explain that participants were networking during this exercise.
6. Use the following probing question to engage the group for feedback: *How did you choose who you would talk to and what you asked that person?* Anticipated responses include the following:
 - They self-selected who they wanted to meet.
 - They shared information on both of themselves.
 - Through your own criteria, you chose people you want to talk with.
7. Divide the group in small groups or pairs to discuss:
 - How networking is different from cooperation,
 - How cooperation is different from coordination, and
 - How coordination is different from collaboration.
8. Chart answers on flip chart paper.
9. Ask participants to discuss their experiences with moving along the collaboration continuum pyramid.

Materials Needed

Easel, markers, flip chart paper